PLEASE SILENCE YOUR PHONE



Pennsylvania Higher Education Assistance Agency



Financial Aid 101 Paying for Postsecondary Education



Pennsylvania Higher Education Assistance Agency

Now



45 minutes from now



FEAR

REDUCTION

KNOWLEDGE INCREASE

÷Ő:-

100% 100%











Geographic setting

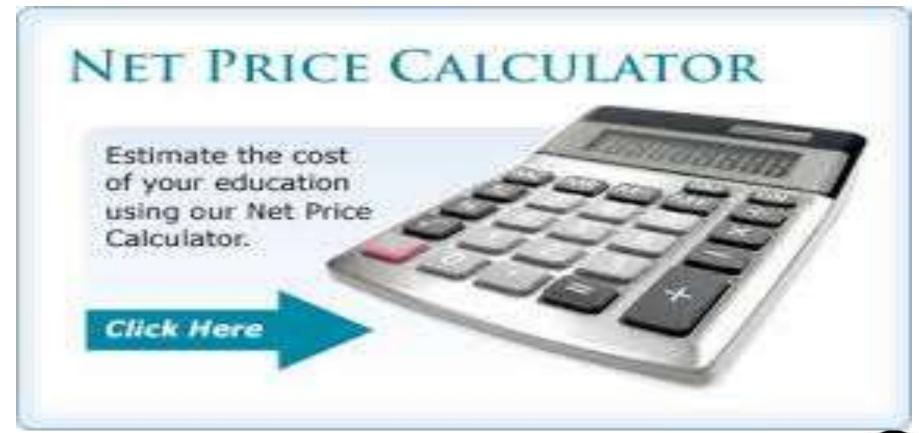






Tuition, Fees, Dorm, Meal Plan, Books, Living Expenses, Transportation...

Estimate Costs





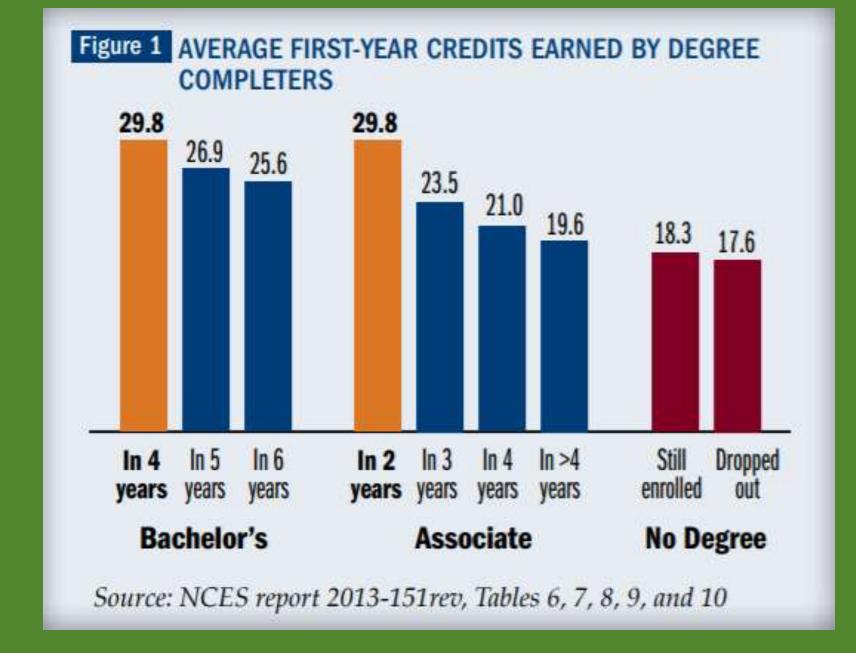
SENDING YOUR KID TO COLLEGE College Tuition 40 \$23,712.00 Con 121 Manual 1-1 Company 1-1 10 Books 40 = \$94,848.00 \$1,300.00 Housing 40 = \$5,200.00 \$3,800.00 Meals 40 \$15,200.00 = \$8,000.00 PAY TO THE ORDER OF Transportation 40 = \$32,000.00 \$2,400.00 = \$9,600.00 Ba Total \$156,848.00 Marl 132/ Cash Irvi 71 Pay for all of it

The Printer

and a simplement

R68686

How many credits does it take to graduate? Financial Aid Offers Aren't Available Indefinitely



https://completecollege.org/wp-content/uploads/2017/11/CCA-Intensity-Brief-April3-1.pdf



Graphic from Step Up Utah

PLAN AHEAD

The more you prepare - the more options and opportunities you have.

Higher Education Choices

- Four-year college or university
- Two-year colleges
- Business trade and tech schools
- Hospital schools of nursing

Does the student want to enter the job market quickly?

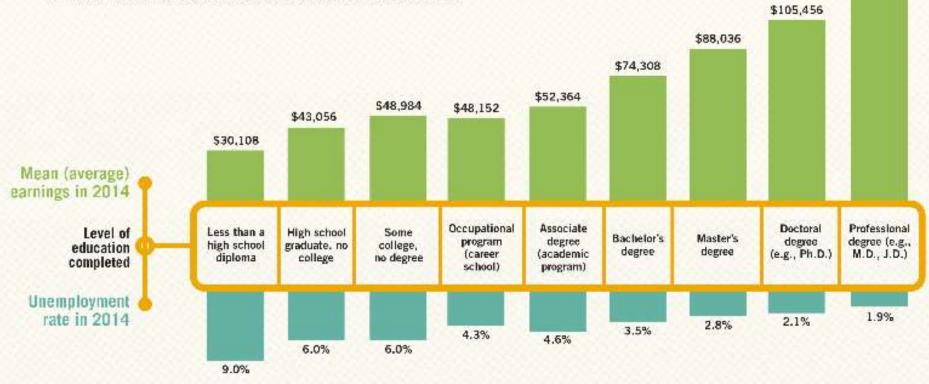
Is undergraduate work preparation for further education?





THINK YOU CAN GET A GOOD JOB NOW?

Sure, maybe you could, but a college degree will make your chances even better. Check out the earnings and unemployment rates for people 25 years and older with different levels of education:



Source: Bureau of Labor Statistics, Current Population Survey, unpublished tables 2015



StudentAid.gov

\$124,904

Affordability



Resources

- EducationPlanner.org
- MySmartBorrowing.org
- CollegeResults.org
- Collegecost.ed.gov
 - » Net-price calculators
 - » College Scorecards



SCHOLARSHIPS

Many qualifications to receive scholarships

High School Seniors apply for an average of 0 scholarships Don't leave free money on the table

Employers, bank, credit union, church

Larger scholarships due in the fall

Intel Science Talent Search, Burger King Scholars Program, Live Mas Scholarship- Taco Bell, Cameron Impact Scholarship (juniors), AXA Achievement Scholarship, Coca Cola Scholars, ThanksUSA

Local, smaller scholarships in spring

Apply to many – set a goal of 25!

Increase your scholarship options

Scholarship Sites

- Fastweb.com
- ScholarshipAmerica.org
- Peerlift.org
- CollegeBoard.org
- PittsburghFoundation.org
- Tfec.org (HR)
- ThePAFoundation.org (SS)

Unusual Scholarships

- StuckatProm.com
- Afsascholarship.com
- Google "left-handed scholarships"

- Academics
- Athletics
- Community and
 - Volunteerism
- After school or summer jobs
- Special interests (hobbies, clubs, activities, church, etc.)

Unique Scholarships



Jif Most Creative Sandwich Contest

 Jif Peanut Butter holds the Jif Most Creative Sandwich Contest as a fun way to award students preparing to attend college. The award includes a scholarship worth \$25,000, as well as a Jif Peanut Butter Basket worth \$50.

The Wear Duck Tape to Prom Scholarship

 Duck Brand products holds an annual contest to see who can make the best prom outfit from Duck[®] Tape. The winners receive a \$5,000 scholarship.

American Fire Sprinkler Association Scholarship Program

 The American Fire Sprinkler Association has scholarships totaling \$20,000 that are awarded to students who submit the required documents, including an essay on automatic fire sprinklers.

Unique Scholarships

Chick and Sophie Major Memorial Duck Calling Contest

 Stuttgart, Arkansas awards scholarships at the Chick and Sophie Major Memorial Duck Calling Contest. First place wins a scholarship of \$2,000, second place wins \$1,000, third receives \$750, and 4th receives \$500.

The Fountainhead Essay Contest

 Ayn Rand Novels, a site specializing in the writings of author and philosopher Ayn Rand, has an annual essay contest awarding between \$50 and \$10,000 to over 200 students who write essays on chosen topics about Rand's wellknown work, The Fountainhead. While not strictly a scholarship, these contests are only open to 11th and 12th grade students.

\$2,500 "Advice to Your High School Self" Scholarship

 Unigo (Campus Discovery) has a scholarship for \$2,500 called the "Advice to Your High School Self" Scholarship. Students approaching graduation from college or recent college grads who finished an associate's or bachelor's degree are eligible.

FAFSA

FAFSA.gov

Federal Student Aid FAFSA.gov

English | Españo

Need money for college?

Complete the FAFSA® (Free Application for Federal Student Aid) form to apply for financial aid for college, career school, or graduate school.

NEW TO FAFSA.GOV?

Submitting the FAFSA form is quick, and most importantly, it's FREE. Get started today.

START HERE 🕻

It's the student's application (parent sections)

Apply after

HS

October 1 (of

senior year in

2020-21 FAFSA will use 2018 tax information

LOG IN >

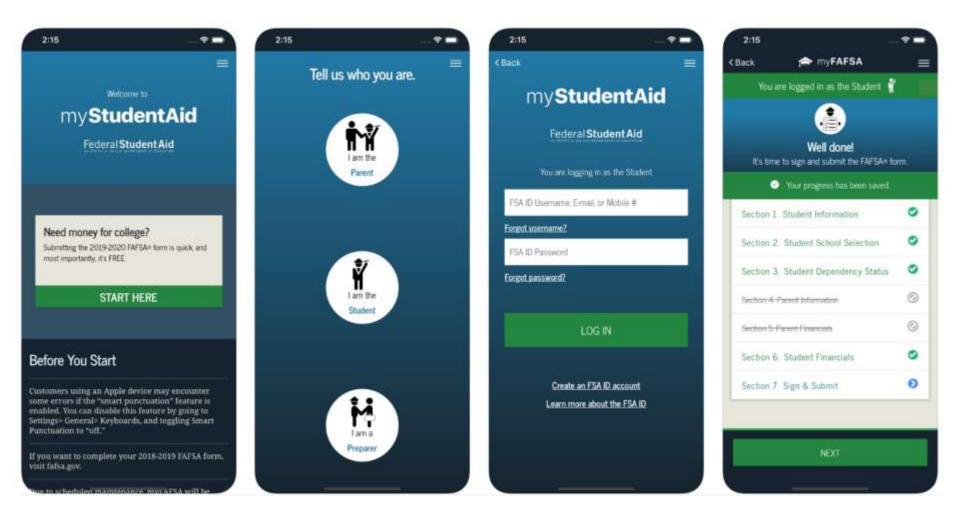
View your Student Aid Report (SAR)

RETURNING USER?

Make a correction

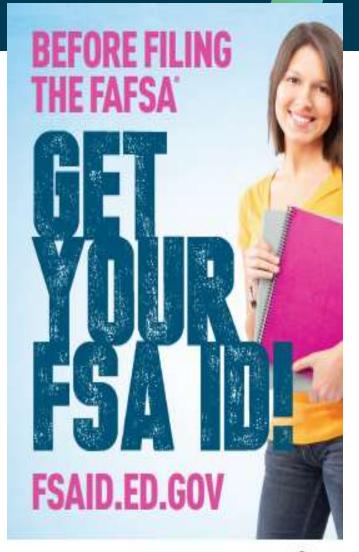
· Add a school

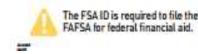
myStudentAid mobile app



FSAID.ed.gov

- Sign the FAFSA electronically
- <u>The student and one parent (if the</u> student is dependent) will need an FSA ID Username and Password
- DO NOT lose it
- <u>DO</u> write it down You will need to file a FAFSA every year you are enrolled







Whose information is included on the FAFSA?

- Student Applicant and parent info if dependent
- Divorced or separated parents – choose the parent that provides more than 50% of the student's support



Whose information is included on the FAFSA?

- Adoptive parents yes
- Grandparents no
- Foster parents no
- Legal guardians no
- Anyone else the student is living with - no





Independent Students are:

- 24 or older on Jan 1st of award year
- Veteran (includes active duty personnel)
- Working on graduate degree
- Emancipated minor in legal guardianship
- Orphan, in foster care, or ward of the court at anytime when student was age 13 or older
- Have legal dependents other than spouse
- Student deemed homeless by proper authority

What if I work and have my own place to live?

What if I cannot provide my parent(s') information on the FAFSA?

Know your deadlines!

Schools have priority filing deadlines. ASK THEM!

State Grant deadline is:

<u>May 1</u> - First Time and Renewal Applicants that plan to enroll in a degree program or a college transferable program at a junior college or other college or university

<u>August 1</u> - First Time applicants that plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution

Expected Family Contribution (EFC)



- Student and Parent Contribution
- Bulk of EFC comes from income
- Assets exclude: value of home you live in, personal property, retirement, and life insurance.
- Assets include (but not limited to): value of cash, savings, and checking, investment accounts, 529 plans, rental property, etc.
- Small asset protection allowance for parents this year.
 - Student income contribution = 50% of amount over \$6,840; assets at 20%.
- Parent contribution divided by number of children in college at the same time



Confirmation Page

At the bottom of the confirmation page, you will find the link to the State Grant Form and the EFC

First-time filers only – can also access at www.pheaa.org



Congratulations, Sample! Your FAFSA was successfully submitted to Federal Student Aid.

Confirmation Number: F 11200004104 03/27/2018 11:00:3/27/2018 11:31:55 AM:3/27/2018 11:31:55 AM

Data Release Number (DRN): 9970

What Happens Next

- · You will receive an e-mail version of this page.
- In 3-5 business days, you will receive an e-mail notifying you that your FAFSA was processed.
- Your FAFSA information will be made available to your school(s), and they will use it to determine the aid you may be eligible to receive.
- Your school(s) will contact you if they need more information or when they are ready to discuss your financial aid award.
- If you have questions about your financial aid package, contact your school(s).

An abbreviated version of your confirmation page has been sent to you at the e-mail address:

samplestudent@sample.com



⊖

Start your state application to apply for Pennsylvania state-based financial aid.

PA State Grant Form (SGF)

Check Rights and Responsibilities Box to electronically sign SGF

 Rights and Responsibilities

 After reviewing your Rights and Responsibilities you must check the box at the bottom to confirm that you have read and agree to the Rights and Responsibilities.

 View Rights and Responsibilities
 (a) Can't open document?

 By submitting this electronic Pennsylvania State Grant Form, I/we hereby affirm acceptance of the Statement of Certification and Authorization found in the Applicant's Rights, Responsibilities, Use of Social Security Number, and Certification for the Pennsylvania State Grant Program, which is incorporated herein by reference and which I/we have read, agree to, and certify. I/we further understand that if I/we provide an email address, communications regarding the State Grant Program may be sent to me/us through electronic communications methods. Additional certification and verification may be required following review of this application.

□ I have read and agree to the Rights and Responsibilities of this application.



Exit Application

Submit My Info >>

FINANCIAL AID OFFERS

Financial Need

Cost of Attendance (COA)

- Expected Family Contribution (EFC)

= Financial Need

				Fall 2011	Spring 2012	TOTAL	
Federal Pell Grant	\$0	Federal Pell Grant		£750.00	8750.00	64 500 00	
State Scholarship Grant	\$1,000	Federal Perkins Loan		\$750.00 \$1,000.00	\$750.00 \$1,000.00	\$1,500.00 \$2,000.00	
Institutional Grant	\$6,000	Federal Subsidized Staffor	rd.	\$2,750.00	\$2,750.00	\$5,500.00	
		Federal Unsubsidized Staf	-	\$1.001.00	\$999.00	\$2,000.00	
Federal Perkins Loan	\$0	Federal Work-Study Progra	am	\$1,300.00	\$1,300.00	\$2,600.00	
Federal Stafford Loans	\$2,625	University and Alumni Awa		\$16,250.00	\$16,250.00	\$32,500.00	
Federal Work-Study	\$2,375		1 T 1 1 1				
Total Award	\$12,000	Total Awards	ANYTOWN UNIVERSITY OFFICE OF FINANCIAL AID				
Office of Financial Assistance NORTHERN New Mexico College SAMPLE AWARD LETTER			Academic Year: 20??-20?? Budget Assumptions: Resident Dependent Single ID #: 123-45-6789 Award Date: April 7, 20?? Joe Bloggs		NOTIFICATION OF FINANCIAL AID After careful consideration, the Financial Ai offer of financial assistance for the award p decision was made after careful considerat this award, you must complete, sign, and re within four weeks of receipt and by May 1 ^e		
une 18, 20XX ohn Doe 'O Box 00 Ispanola, NM 87532	FOR 20XX -20XX Award Year STUDENT ID; A 000 ESTIMATED COLLEGE COST: B 177; [SEE ATTACHED FOR EXPLANATION] STUDENT/FAMILY CONTRIBUTION STUDENT/FAMILY CONTRIBUTION C 0 OTHER AID: D 0 FINANCIAL NEED: E 1777;		123 Main Street Sometown, SS 12345 DECLINED () Anytown University Scholarship		cancellation if you do not respond by the s decline any part of this offer, please place : area for the corresponding part of the pack and conditions of the award as described is enclosed. FALL 20?? <u>SPRING 20??</u> \$1,000 \$1,000		
Ve are pleased to offer you the follow	UNMET NE ving financial aid awards				rship		
				dorol SEOC Croat		\$ 800	\$ 800
						\$ 650	\$ 650
						\$ 1,100	\$ 1,100
	~ rtir	ng it a		• +	١t	\$1,200	\$1,200
		12 IL d					
					bunt	\$1,550	\$1,550
						\$1,600	\$1,600
						\$ 800	\$ 800
VERE OFFERED WORK STUDY AS P	AKT OF YOUR AWARD	5.	() PL	US Loan		\$1,600	\$1,600
O CANCEL AID: will NOT attend Northern: Sur	mmer 20XX 🛛 Fall 20X	X Spring 20XX Summer :	, <u> </u>			Total Aid: \$20	,600
I will NOT attend Northern for the	entire 20XX XX academi	an ang basa sa tana sa ta	Cost Of Attendance	(Tuition, Room, Board, T	Less Fami	Supplies, Fees): ly Contribution:	\$23,400 - 2,602

WORK STUDY DECLINE OR ACCEPTANCE;

Less Financial Aid: - 20,600 Remaining Need: \$ 198

April 28, 2015

RMU ID: 111111

STUDENT: Bobby Mo

We are pleased to notify you of the following award(s) to help you finance your education for the 2015-16 Morris University (RMU). Actual 2015-16 tuition and fee charges, as well as information and other lo options co to and by accessing the RMU website at www.rmu.edu/finaid



How much is gift aid? – I don't have to pay it back.

How much is self-help aid? – I will have to pay it back or earn it.

In addition, you are eligible to earn up to \$3,000, half each semester, through the Federal Work Study Program. be forthcoming from the Career Center. Work Study funds are not guaranteed and should not be counted on for balance. Students employed through the Federal Work Study Program will be paid monthly based on the worked.

The RMU Grant has been provided to assist you with a portion of your unmet financial need. If you become forms of aid, not listed above, we are required to re-evaluate your eligibility for all or a portion of this grant. Sign financial need or a change in housing status can impact eligibility for this award.

Your financial aid eligibility is based on information you reported on the FAFSA. Awards are subject to charge d verification process, your enrollment status, satisfactory academic progress, athletic and other institutional schola the assumed availability of funds from federal, state, institutional and other sources. Eligibuty and renew institutional grants and scholarships can be found online at www.rmu.edu/finaid.

Your anticipated charges and aid are based upon the assumption that you will by sull-time, Undeclared Business major, living On Campus. Standard charges were assumed. A change ted and may result in an adjustment to your aid eligibility and to the information presented below. Please note that Federal student loan engration minus applicable loan origination for a, will be included in this calculation.

> \$27414 **Tuition and Fees**

Room and Board

\$27270 **Total Aid**

\$10584 Estimated Balance What are the total costs and how much will I owe the school?

\$10440 +







@ merette

Schools format award latters differently, but they contain the same overall information:

- Cost of Attendance, which includes tublen and lees, mean and beard, tooks and supplies, travel and personal experision.
 Bisome of these are not liabed on your award letter, check the school's website or unstart the Financial Aid Office.
- Gift Aid, which includes all of the FREE sectors of financial aid that the school is offering you and that you're receiving how federal, case and other assures. Be sare to include any private scholarships ret listed on the award latter.
- Self-Help Aid, which includes learns and work-cludy. Self-Help Aid is different from Gift Aid in that you must repay the funds and/or work to earn the funds.

Then do the math. "WHAT YOU STILL NEED" is the amount of transvy yes are still responsible for after all ad has been applied. This is typically covered by family assistance, servings, private foars, or considering a less reponsive school.



 Foderal Work-Study funds are peel detectly to the student. They should not be expected prior to semanter start, an kinds are served according to hours worked, and are not guaranteed.



Compare Offers

Where does the money come from?



Family resources



Private scholarships or grants



Educational Loans



Money from colleges



Federal or State financial aid

Gift aid (do not repay)

- Pell Grant (max \$6,195)
- SEOG
- TEACH Grant
- Iraq and Afghanistan Service Grant
- Children of Fallen Heroes
- Americorps
- GI Bill

- PA State Grant (max \$4123)
 - » (OH, DE, MA, VT, WV, and DC)
- EAP/FMEP
- Chafee Grant
- Blind or Deaf Beneficiary Grant
 - Postsecondary Educational Gratuity Program
- PATH
- PA TIP
- RTSS

For more information: studentaid.ed.gov, americacorps.gov, pheaa.org, or gibill.va.gov

Self-help aid (must work to earn or repay)

Work Study

» Say "yes" to work study question on the FAFSA

Loans

- » Federal Direct Stafford Loans
- » PLUS Loans
- » Private/Alternative Education Loans







Average student indebtedness for graduates of the class of 2016.

Repayment Examples

Loan Balance: Adjusted Loan Balance: Loan Interest Rate: Loan Fees: Loan Term: Minimum Payment: Enrollment Status: Degree Program: Total Years in College: Average Debt per Year:

Monthly Loan Payment: Number of Payments:

Cumulative Payments: Total Interest Paid: \$37,396.02 4.53% 1.06% 10 years \$50.00 In Repayment Bachelor's Degree 4 years \$9,250.00

\$37,000.00

\$388.11 120

\$46,572.82 \$9,572.82 It is estimated that you would need an annual salary of \$46,573 to be able to afford this loan payment.



Source: finaid.org

Repayment Examples

Loan Balance: Adjusted Loan Balance: Loan Interest Rate: Loan Fees: Loan Term: Minimum Payment: Enrollment Status: Degree Program: Total Years in College: Average Debt per Year:

Monthly Loan Payment: Number of Payments:

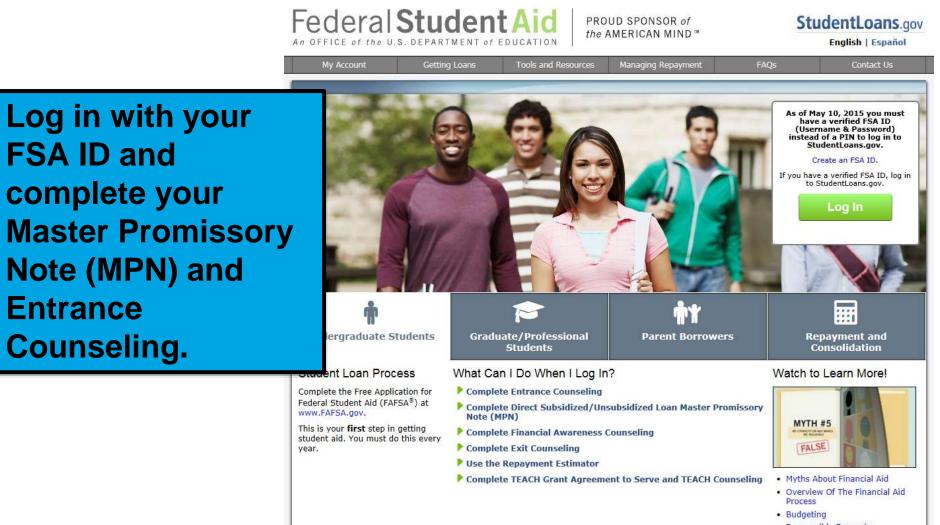
Cumulative Payments: Total Interest Paid: \$18,500.00 \$18,698.01 4.53% 1.06% 10 years \$50.00 In Repayment Bachelor's Degree 4 years \$4,625.00

> **\$194.05** 120

\$23,286.57 \$4,786.57 It is estimated that you would need an annual salary of \$23,286 to be able to afford this loan payment.

Source: finaid.org

Studentloans.gov



Responsible Borrowing

Direct Stafford Loans

- » <u>Subsidized</u> no interest while in school
 - Interest will be charged after an interest-free,
 6-month-grace period
 - 4.53% fixed rate for loans between 7/1/19 and 6/30/20
 - *1.059% origination fee deducted at disbursement
- » <u>Unsubsidized</u> interest accrues in school and grace
 - 4.53% fixed rate for loans between 7/1/19 and 6/30/20
 - *1.059% origination fee deducted at disbursement
 - » *Gross loan amount of \$5500 will be \$5441.76
 - » Interest rate adjusted annually and capped at 8.25%

Calculating Accrued Interest

To calculate your daily interest accrual, use the following formula:

Interest rate x current principal balance ÷ number of days in the year = daily interest

Example: Sara Student has a \$2,000 current principal balance and 4.53% interest rate this year. Using the formula: .0453 x \$2,000 ÷ 365 = \$0.25 (~\$23 quarterly interest)

What if she borrowed \$10,000? .0453 x \$10,000 ÷ 365 = \$1.24 daily (~\$112 quarterly interest)

Loan Servicer



myfedloan.org







nelnet.com

Undergraduate Loan Limits

Dependent UG Annual Loan Limits

(not including students whose parents are unable to borrow under the PLUS Program)

First Year	\$5,500 of which no more than \$3500 may be subsidized			
Second Year	\$6,500 of which no more than \$4,500 may be subsidized			
Third Year and Beyond	\$ 7,500 of which no more than \$ 5,500 may be subsidized			

Undergraduate Loan Limits – cont'd.

Independent UG Annual Loan Limits

and Dependent Students whose Parents cannot borrower PLUS

First Year	\$9,500 of which no more than \$3,500 may be subsidized			
Second Year	\$10,500 of which no more than \$4,500 may be subsidized			
Third Year and beyond	\$12,500 of which no more than \$5,500 ma be subsidized			
Graduate or Professi	All Unsub: \$20,500			

Direct PLUS Loans

- Parent is the borrower
- Credit check is required
- Cost minus financial aid received (max)
- Repayment begins 60 days after disbursement
 » Parent can choose to defer payments while student is enrolled
- Interest/Fees: 7.6% rate and 4.264% fee (19/20)
- Apply at <u>www.studentloans.gov</u>

Private Loans



- Nonfederal loans, made by a *lender* such as a bank or other business.
- Student borrows in his or her own name usually with a cosigner.
- Fees, interest rates, loan amounts, and repayment provisions vary by lender and are generally higher than federal student loans.
- <u>Compare loans before making choice and read the fine</u> <u>print!</u>



www.pheaa.org/paforward

Loan Tips

Never borrow more than what you need

- Look at loan repayment calculators on studentloans.gov or finaid.org to determine what payments will look like
- If you're a parent, ensure you can sustain the loan borrowing (i.e. years, other students, own retirement goals, etc.)

DECIDE



Review and consider all options. Sometimes the best fit is not the first school choice.

Determining Affordability

- Approach this process as <u>you are buying an</u> <u>EDUCATION</u>.
- Apply everywhere you want, but be open minded and give yourself options.
- Think in terms of yesterday's money, today's money, and tomorrow's money.
- Have discussions as a family.



How do students meet the gap between financial aid and college costs?

Ways to Pay

Out-of-pocket?

Expendable income/sign up for a payment plan?

Scholarships?

Parent loans? (*homeequity line of credit)

99351

Double check with the school (additional institutional money, scholarship opportunities, institutional loans).



Beware of the 5 or 6 year plan!

- 5th year may cost 20-25% more than your first year
- Loss of institutional funds after 4 years
- Loss of State Grant eligibility after 4 years
- Run out of federal loan eligibility (capped at \$31,000 for undergraduate students)

What should you do now?







Complete a practice FAFSA on the FAFSA4Caster on <u>FAFSA.gov</u> to see if you might qualify for grants.



Apply for scholarships!



Visit <u>mysmartborrowing.org</u> to start budget planning for each school choice.



Timeline



- Admission applications start in September of senior year in hs FAFSA - October 1 of senior year in hs
- Decide by May 1 of senior year in hs
- Pay deposit
- Billing in July for fall; Payment usually due in August How are you going to pay the balance?
 Payment plans; PLUS or alternative loans; 529
 Plan or other savings?
- Has anything changed since you filed the FAFSA?
 (divorce, job loss, death of parent)

Resources

FAFSA.gov

» Questions about FAFSA or FSA ID

800.433.3243

• PHEAA.org

- » Questions about the State Grant Form
 - 800.692.7392

Studentloans.gov –

information on federal loans

• **Nslds.ed.gov** – information on your specific federal loans



Contact Information

Dr. Kimberly McCurdy kmccurdy@pheaa.org



Pennsylvania Higher Education Assistance Agency

